

Home Show Survival Guide

Home shows are a good way to gather info about the projects you are planning for your home. They can be fun but can also be exhausting if you're not prepared.

KNOW

Your budget and look for special "show" pricing



LIST

Your projects and questions so you don't forget to ask

BRING

Measurements and sizes so you get accurate estimates

Useful Tips

- **Get the home show guide online** prior to the show. Choose which vendors you want to see most and map out your route.
- **Print and bring mailing address labels** with your name, address, phone and email. It saves time and is much easier than writing it down at every booth.
- **Get free tickets** (some shows require paid admission) by setting an appointment with a vendor with whom you want to visit. Many vendors will give you free tickets if you call ahead of time.
- **Use your smart phone.** A camera, QR code reader, and notepad apps can make sure you can capture the necessary information.

Questions to Ask

- 1) How long have you been in business? Can you provide referrals or references?
- 2) Have you earned accolades, accreditations or awards?
- 3) Who installs your products? Are they employees or subcontractors? Are they insured or bonded?
- 4) How much time will it take from order to installation?
- 5) What is your guarantee/warranty? Is it transferable?
- 6) How would I handle service issues after the installation is complete?

VENDORS TO VISIT

Company	Company	Company	Company	Company	Company
Booth #	Booth #	Booth #	Booth #	Booth #	Booth #
Products	Products	Products	Products	Products	Products
Notes	Notes	Notes	Notes	Notes	Notes